

brought to you by:



for more details visit realx at

www.realxerp.com



About realx

- Realx is cloud-based, making it the most affordable, hassle free, easy-to-use CRM solution.
- Greatest customizability, shortest implementation time.
- FREE UPDATES offered constantly. (as per Government regulations and Market trends)
- Seamless inter-module data flow between all modules.
- Manage multiple companies or operations with a single access.
- Flexible options allow to map your business requirements in, step-by-step.
- Real-time, intuitive and visually rich Dashboards to track Key Performance Indicators (KPIs), Metrics, and other key data points relevant to a business, department & process.





Key modules

- Pre-Sales CRM
- Post-Sales CRM
- Supply Chain and Inventory Management,
- Contract and Billing Management
- Human Resource Management System (HRMS)
- Ticketing system for task management
- Document Management





Pre-Sales CRM

- Centralized Lead Management
- 3rd party API integration
- Manage leads & follow up
- Search filters & leads history
- Lead Funneling, Distribution, Scoring & Conversion
- Tracking Leads is whole lot easier in Realx
- Analytics & reporting



















magicbricks





Post-Sales CRM



Keeping track of customers has never been so simple and affordable



Post Sales CRM Processes

- ▶ CRM Inventory
- ▶ Payment Schedule By Unit
- ▶ Payment Schedule By Block
- Demand Letter
- ▶ Move, Modify or Cancel Booking
- ▶ Payment Dues & Receipt History
- ▶ Payment Collection
- ▶ Interest Exemption
- ▶ Payment Realisation

- ▶ Payment Receipts
- Payment Follow Up
- ▶ Refund On Cancellation
- Extra Payment
- Agreement of Sales (AOS)
- ▶ Bankloan Process Management
- ▶ Customer Referral
- ▶ TDS Certificate
- ► Customer Document Management

- ▶ Allotment Letter Issue
- Payment Summary
- ▶ Executive Report
- ▶ Management Report
- ▶ Project Payment Schedule
- ▶ Extra Payment Type
- ▶ Extra Payment By Project
- ▶ Email & SMS Management
- ► CRM Inventory Excel Upload



SCM & Inventory



supply chain management

Manage material inventory with optimal stock quantity.

- 1 Purchase Requisition
 - Generation of requisition / indent based on the project plan defined.
- MRN and GRN

 Material sent by vendor will be received by the Store, where subsequent processes, MRN and GRN, will follow. Post GRN quality check, accepted quantity will be updated in the stock.
- Material Indent

 Materials acquisition based on requisition request from the site or the availability versus demand of the material in the stock. Request to the purchase department by the store is done through the Indent Process.
- Issue of the Material

 Material is issued against requisition.
- Stock reconciliation
 Stock reconciliation is done through tracking all GRN's & issues.



Sub-Contracting

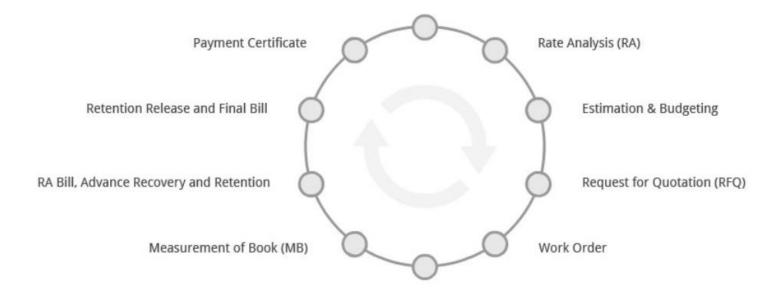


contract management

simplify the complexities of decision making

- The Realx ERP contract management module helps create the budget and track the cost against the budget.
- Accurate measurement and billing system is key to success.
- Realx ERP enables RA Billing and Payments with appropriate Tax Compliance.

Work Breakdown Structure (WBS)





Ticket & Task Mgmt.



• Ticketing Module allows you to track and follow up on your employee, customers and agents efficiently.

• It helps you resolve issues together and collaborate as a team and Streamlined project

communication.



create, edit & search



trackable ticket history



1 ticket, multiple tasks



manage attachments & notes



categorize & prioritize



manage tasks, external & internal

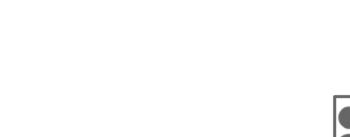


assign/reassign



follow/unfollow

HRMS & Payroll



biometrics-enabled attendance tracking system



automated leave management



Reports

Timesheet & Leave

single-window employee onboarding

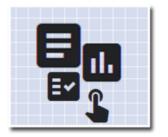


one click payroll processing





Document Mgmt



Document management

- Create templates for various documents and generate them on click of a button with all the buyer and project information automatically merged.
- Share and store all the documents on cloud plans digitally in a central location.
- Documents are accessible to all stakeholders easier than ever before.
- Organize all notes & attachments for a task in the most efficient manner.



Why realx?

Simple. Accurate. Affordable.



Smart and Intuitive

reduce cost and increase efficency



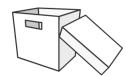
Affordable

no commitment, no installation cost



A perfect fit.

designed for any size companies



Everything in one place easy and efficient



Daily Agenda Emails see your day in a simple snapshot



Instant Notifications

always keeps you up to date



We Thank You

for your time

please contact us for more details.

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